



**Frontier Business Park
C/O Tenants**

Dear All,

Thank you for allowing myself to request the opportunity of BFI Canada assuming the responsibility of handling the waste removal and recycling at your property. I am confident that the options and pricing that BFI Canada can make available to each of you will prove to be industry leading and extremely competitive.

As you consider my proposal, please take note:

The entire customer service team at BFI is locally operated and not an out-of-area call center. This will ensure clear communication and prompt reactions to your service requests.

BFI does not apply environmental fees to any of it's services.

Every BFI truck is GPS equipped to gaurentee that your lift is never missed.

All customers may cap their pricing to guard against the frequent hikes that our competitors are known for. This will allow you to remain in control of costs.

BFI is the only local company that owns exclusive landfill and recycling facilities. This will ensure that each of you receives the most comprehensive waste / recycling options at the most competitive pricing.

Should you have any further questions or concerns, please contact myself directly at 403-999-6452. I am available to meet and discuss what services would best meet the needs of your business.

Regards,

A handwritten signature in blue ink, appearing to read "Sandy Grant", written over a horizontal line.

Sandy Grant
Sales Representative
BFI Canada

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Customer Service 403-236-3883
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